

Patrick Santini

Co-Founder, Klover Products

Born Ironwood MI 1978
Attended LL wright graduated 1994-1997
Enlisted in U.S. Army National guard 1996
Spent 4 years as an 91B Field Medic.

After returning to Ironwood from military service limited positions were available for occupation in his field of training.
Relocated to Hartford WI and worked a variety of jobs from printing and bindery, welding even filing vending machines. Ultimately finding full time employment with the Ironworkers Local 8, where he completed a three year apprenticeship, and became a journeyman ironworker.

Since his freshman year of high school Patrick has been involved in the theater and performing arts. A hobby started DJ entertainment continued to until 2002.

In 2002 The DJ business started to evolve into a live production company, the transition from DJ Company to Providing Live sound reinforcement, lighting for bands, concerts, and festivals,

Patrick excelled quickly in this market, earning major contracts for Fairs, Casinos, Festivals and numerous corporate clients.

In 2007 Patrick employed an Office Manager as well other technical positions to handle the additional responsibilities.

Over the next 6 years Patrick grew the company to be the leading staging provider in the live sports television industry. Patrick's approach, service and innovations quickly led to A monopolized market for events such as the NFL Super bowl, US Open Tennis, MLB World series and many more.

In May 2011, Patrick chose to dismiss a minority partner due to inappropriate behavior. The two could not come to a agreement and the company that was 4 Show llc, Sept 2011 the court ordered into A receivership and the company to be dissolved.

October 2011 Patrick solely started Kernwer LLC, Moving forward with the knowledge of how to operate such a business and team to support it. This has been a blessing in disguise as Patrick has been able to downsize the operation, hire competent staff, streamline excess gear the previous company had during its "finding itself" period, eliminating the weight and burden from previous markets he has reduced from a 15,000 square ft. operation to 3,000square ft.

April 2012 Patrick and Paul Terpstra form Klover Products. Approached by several television entities to build a better and safer parabolic mic, they succeeded in doing so. After their original 26" version they have successfully produced 2 other sizes. This company has now taken front stage on the NFL sidelines. Many security industries utilize this product line as well.

Today the company is operating with full capacity and sales as the previous endeavor with far less expenses. Not only has Patrick kept the loyal clients such as Fox sports, CBS, NFL Network, ESPN, Milwaukee Brewers, US Tennis association, but has been able to add Turner Broadcast, FSN, Spartan group, Big Ten Network and Rodgers Media group, as well as the UFC.

October 2013 ModTruss is founded. ModTruss was conceived and formed for the sole purpose to market and distribute the Kernwer born product line.

July 2014 MTM is formed to be the primary manufacturer for the ModTruss product line. Together with Brian Perl they developed a process to precisely manufacture the high tolerance product line. This company has an arsenal of equipment from CNC water jets to robotic welders. This arm of the ModTruss program has been able to increase productivity, improve quality, and bring the critical research and development into a controlled environment.

Patrick is considered a pioneer in his industry having developed and patented many products that set his company apart from the herd as well as changing how the industry operates. It is well known that in a short time that Patrick is the go to person for broadcast platforms and temporary structures. This has never been an observation that Patrick himself realized until he was invited to sit and speak on a panel of peers at a Sports Video Group conference, in this audience were senior executives and managers from every major television outlet. When he asked the coordinator "why am I here? There are certainly others that have been doing this longer!" the response was, "You're here because you're doing it different, and in a way that is changing how the industry operates, *you are the future*, that's why you're here and not somebody that is set in the usual ways and has been doing this forever".